## CU Investment Solutions LLC

## Statements of Financial Condition

|  | July 31 |  |  |  | $\begin{gathered} \text { September 30, } \\ \hline 2017 \\ \text { (audited) } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2018(unaudited) |  | $\begin{gathered} 2017 \\ \text { (unaudited) } \end{gathered}$ |  |  |  |
| Assets |  |  |  |  |  |  |
| Cash | \$ | 579,240 | \$ | 826,277 | \$ | 633,710 |
| Investments, at fair market value |  | 1,224,092 |  | 1,228,072 |  | 1,228,218 |
| Receivables: |  |  |  |  |  |  |
| Commissions |  | 7,404 |  | 27,187 |  | 14,171 |
| Advisory fees |  | 17,032 |  | 17,032 |  | 8,632 |
| Other |  | 81,000 |  | - |  | 791 |
| Accrued interest |  | 3,960 |  | 3,960 |  | 724 |
| Total receivables |  | 109,396 |  | 48,179 |  | 24,318 |
| Other assets |  | 35,312 |  | 35,220 |  | 42,863 |
| Total Assets | \$ | 1,948,040 | \$ | 2,137,748 | \$ | 1,929,109 |
| Liabilities and Equity |  |  |  |  |  |  |
| Liabilities: |  |  |  |  |  |  |
| Commissions payable | \$ | 56,640 | \$ | 107,021 | \$ | 80,481 |
| Deferred revenue |  | 458,333 |  | - |  | - |
| Accounts payable |  | 18,371 |  | 7,832 |  | 14,296 |
| Accrued liabilities |  | 191,528 |  | 160,160 |  | 204,037 |
| Total Liabilities |  | 724,872 |  | 275,013 |  | 298,814 |
| Members' Equity: |  |  |  |  |  |  |
| Members' shares |  | 800,000 |  | 900,000 |  | 800,000 |
| Retained earnings* |  | 423,168 |  | 962,735 |  | 830,294 |
| Total Members' Equity |  | 1,223,168 |  | 1,862,735 |  | 1,630,294 |
| Total Liabilities and Members' Equity | \$ | 1,948,040 | \$ | 2,137,748 | \$ | 1,929,109 |

[^0]
## CU Investment Solutions LLC

## Statement of Income (unaudited)

|  | One Month Ended July 31 |  |  |  | Ten Months Ended July 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2018 |  | 2017 |  | 2018 |  | 2017 |  |
| Revenue |  |  |  |  |  |  |  |  |
| Corporate agent program | \$ | 80,727 | \$ | 155,432 | \$ | 1,336,535 | \$ | 2,633,483 |
| Financial product sales |  | 33,655 |  | 19,429 |  | 474,518 |  | 373,248 |
| Advisory and other income |  | 59,006 |  | 17,032 |  | 201,432 |  | 137,520 |
| Net interest income |  | 1,532 |  | 1,603 |  | 14,273 |  | 15,714 |
| Total Revenue |  | 174,920 |  | 193,496 |  | 2,026,759 |  | 3,159,965 |
| Net gains (losses) on investment securities |  | 1,671 |  | 344 |  | $(5,373)$ |  | $(14,426)$ |
| Expenses |  |  |  |  |  |  |  |  |
| Salaries and benefits | \$ | 89,876 | \$ | 90,989 | \$ | 910,585 | \$ | 883,827 |
| Commissions |  | 63,333 |  | 112,544 |  | 1,010,568 |  | 1,886,188 |
| Professional and outside services |  | 25,928 |  | 20,808 |  | 256,440 |  | 241,701 |
| Office occupancy and administration |  | 7,543 |  | 7,807 |  | 77,302 |  | 78,150 |
| Data processing |  | 4,934 |  | 5,290 |  | 50,309 |  | 54,190 |
| Memberships and registrations |  | 2,587 |  | 3,542 |  | 26,653 |  | 35,851 |
| Travel and incidentals |  | 16 |  | 467 |  | 21,921 |  | 18,232 |
| Insurance and other |  | $(1,257)$ |  | 3,541 |  | 74,734 |  | 61,153 |
| Total Expenses |  | 192,960 |  | 244,989 |  | 2,428,512 |  | 3,259,291 |
| Net Income/(Loss) | \$ | $(16,369)$ | \$ | $(51,149)$ | \$ | $(407,126)$ | \$ | $(113,752)$ |


[^0]:    * Net of cumulative capital distributions of $\$ 662,782$ in ' $12, \$ 800,000$ in ' 13 and $\$ 13,869$ in ' 14

